

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
SUMMARY STATEMENT OF REVENUE AND EXPENSES**

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| | FISCAL 2011 PROPOSED BUDGET | | | FISCAL 2010 ADOPTED BUDGET | | |
|---|-----------------------------|--|--|----------------------------|--|------------------------------|
| | FISCAL 2011 Proposed Budget | Increase / (Decrease) from P/Y Budget | Increase / (Decrease) from P/Y Projected Actual | FISCAL 2010 Adopted Budget | Increase / (Decrease) from FY 2010 Projected Actual | Fiscal 2010 Projected Actual |
| REVENUE | | | | | | |
| Water Sales, Net of Bad Debts | \$ 17,678,552 | (1) 4.40% | 4.89% | \$ 16,932,899 | 0.46% | \$ 16,854,581 |
| Delinquency Charges | 730,000 | 2.03% | (2.12%) | 715,500 | (4.06%) | 745,787 |
| Fees and Ancillary Charges | 230,000 | 4.93% | (0.41%) | 219,200 | (5.09%) | 230,954 |
| Other Services | 623,838 | (18.52%) | 4.30% | 765,659 | 28.01% | 598,124 |
| Cash Carried Forward From PY | 433,000 | (1) 40.58% | - | 308,000 | - | 0 |
| Interest Income and Miscellaneous Items | 503,959 | (21.25%) | (7.66%) | 639,956 | 17.26% | 545,776 |
| Total Revenues | 20,199,349 | 3.16% | 6.45% | 19,581,214 | 3.19% | 18,975,222 |
| OPERATING EXPENSES | | | | | | |
| Administrative | 536,722 | (10.52%) | (14.87%) | 599,829 | (4.86%) | 630,446 |
| Finance and Accounting | 841,353 | 3.64% | 5.40% | 811,794 | 1.69% | 798,268 |
| Customer Service | 384,468 | 7.99% | 7.72% | 356,025 | (0.25%) | 356,907 |
| Engineering | 414,452 | 3.84% | 16.04% | 399,136 | 11.75% | 357,177 |
| Water Distribution | 359,861 | 47.04%** | 112.45% | 244,741 | 44.49% | 169,386 |
| Capital Projects | 47,693 | 150.37%** | 199.29% | 19,049 | 19.54% | 15,935 |
| Information Technology | 602,633 | 3.83% | 7.92% | 580,385 | 3.93% | 558,425 |
| Water Quality Compliance & Outside Services | 903,636 | 7.88% | 15.92% | 837,650 | 7.46% | 779,523 |
| Treatment Plant | 2,107,218 | 1.54% | 25.74% | 2,075,188 | 23.83% | 1,675,805 |
| Maintenance | 3,344,594 | 5.04% | 13.97% | 3,184,031 | 8.50% | 2,934,547 |
| General Services | 1,300,966 | (5.10%) | 6.98% | 1,370,836 | 12.72% | 1,216,105 |
| Other Long-Term Asset Purchases | 104,000 | (5.80%) | 119.22% | 110,400 | 132.71% | 47,442 |
| Cash Financed Construction/ Equipment | 1,493,000 | 11.66% | 15.27% | 1,337,077 | 3.23% | 1,295,211 |
| Total Operating Expenses | 12,440,597 | 4.31% | 14.82% | 11,926,141 | 10.07% | 10,835,177 |
| OTHER EXPENSES | | | | | | |
| Existing Debt Service & Promissory Note | 5,593,171 | 17.16% | (17.16%) | 4,773,850 | 0.00% | 4,773,850 |
| New Debt Service | - | 100.00% | 100.00% | 799,853 | 21.57% | 657,927 |
| Bond Covenant | - | 100.00% | 100.00% | 44,978 | (0.00%) | 44,978 |
| PILOT Payments | 1,468,379 | (2.81%) | 2.81% | 1,510,768 | 0.00% | 1,510,768 |
| Reserves: | | | | | | |
| "Pay-As-You-Go" Capital Maint. Reserve | 697,203 | 32.64% | (32.64%) | 525,624 | 0.00% | 525,624 |
| O&M Reserve | - | - | - | - | - | - |
| Repair, Renewal & Replacement Reserve | - | - | - | - | - | - |
| Total Other Expenses | 7,758,753 | 1.35% | (3.27%) | 7,655,073 | 1.89% | 7,513,147 |
| Total Expenses | 20,199,350 | 3.16% | (10.09%) | 19,581,214 | 6.72% | 18,348,325 |
| Add'l Revenue Needed From Rates | \$ (0) | | | \$ (0) | | \$ 626,897 |

| | |
|------------------------|----------------|
| GAC Set-Aside | 350,000 |
| Projected Unrestricted | <u>276,897</u> |

**--Significant % variances due to the allocation of expenses to these new departments/functions that in the past resided in the Engineering department.

(1)--Based on discussions with our rate consultant, we have reduced water sales the equivalent of a 1.0% reduction. Because of our improved cash position, we can use "cash carried forward from PYs" to offset the reduction.

MOHAWK VALLEY WATER AUTHORITY

PROPOSED BUDGET FOR FISCAL 2011

DETAIL STATEMENT OF REVENUE

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| | FISCAL 2011 ADOPTED BUDGET | | | FISCAL 2010 ADOPTED BUDGET | |
|--|--|--|--|---|---|
| | FISCAL 2011 Proposed Budget | Percentage Change From P/Y Budget | Percentage Variance From P/Y Projected Actual | FISCAL 2010 Adopted Budget | Projected Actual FY 2010 |
| Metered Water Sales: | | | | | |
| Consumption | \$ 12,057,109 | | | \$ 12,182,109 | 12,103,791 |
| Maintenance Charge | 4,975,790 | | | 4,975,790 | 4,975,790 |
| Bad Debt Allowance | (225,000) | | | (225,000) | (225,000) |
| Total Metered Water Sales | 16,807,899 | -0.74% | -0.28% | 16,932,899 | 16,854,581 |
| Delinquency Charges: | | | | | |
| Settlements & Fines | 20,000 | | | 5,500 | 33,000 |
| Quarterly Billed-Penalties | 385,000 | | | 385,000 | 388,000 |
| Quarterly-Unpaid Bill Fee | 210,000 | | | 220,000 | 209,589 |
| Monthly Billed-Penalties | 35,000 | | | 35,000 | 40,000 |
| Monthly-Unpaid Bill Fee | 10,000 | | | 10,000 | 15,000 |
| Overdue Charge | 20,000 | | | 20,000 | 15,000 |
| Shut Off/Turn On Fee | 45,000 | | | 25,000 | 45,000 |
| Collection Fee | 5,000 | | | 15,000 | 198 |
| Total Delinquency Charges | 730,000 | 2.03% | -2.12% | 715,500 | 745,787 |
| Fees and Ancillary Charges: | | | | | |
| Missed Appointments | 1,500 | | | 1,500 | 1,000 |
| Metered Fire Line Charge/ Fire Line Svs Charge | 30,000 | | | 30,000 | 31,000 |
| Private Hydrant Rental | 3,200 | | | 3,200 | 3,200 |
| Line Tap Charges | 30,000 | | | 25,000 | 35,000 |
| Hydrant Permit Fees | 10,000 | | | 10,000 | 10,000 |
| Water Rent Searches | 42,000 | | | 42,000 | 44,000 |
| Inspection of New Water Mains | 10,000 | | | 10,000 | 400 |
| Replacement of Curb Box | 2,500 | | | 2,500 | 500 |
| Termination of Services Charge | 15,800 | | | 25,000 | 8,600 |
| Backflow Charge | 55,000 | | | 40,000 | 63,000 |
| Installation Fee | 15,000 | | | 15,000 | 14,269 |
| Frozen/ Lost/ Remove Meter Charge | 15,000 | | | 15,000 | 19,985 |
| Total Fees and Ancillary Charges | 230,000 | 4.93% | -0.41% | 219,200 | 230,954 |

MOHAWK VALLEY WATER AUTHORITY

PROPOSED BUDGET FOR FISCAL 2011

DETAIL STATEMENT OF REVENUE

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| FISCAL 2011 ADOPTED BUDGET | | | FISCAL 2010 ADOPTED BUDGET | |
|---------------------------------------|--|--|----------------------------------|--------------------------------|
| FISCAL 2011 Proposed Budget | Percentage Change From P/Y Budget | Percentage Variance From P/Y Projected Actual | FISCAL 2010 Adopted Budget | Projected Actual FY 2010 |
| Other Services: | | | | |
| Billing and Collection Services | 310,100 | | 310,100 | 299,365 |
| Laboratory Fees and Grants: | | | | |
| Federal Grants | 0 | | 0 | 0 |
| Proprietary Lab Services | 164,000 | | 200,000 | 123,000 |
| Over-the-Counter Bacteriology Samples | 20,000 | | 20,000 | 20,000 |
| State Grants-FL-LOWPA | 6,000 | | 30,000 | 30,000 |
| Special Projects | 0 | | 0 | 0 |
| Total Lab Fees and Grants | 190,000 | | 250,000 | 173,000 |
| Timber Harvest | 105,000 | | 100,000 | 100,000 |
| Hydroelectric Power Revenue | 69,300 | | 158,400 | 78,600 |
| Payment of Hydro Plant Debt | (50,562) | | (52,841) | (52,841) |
| Total Other Services | \$ 623,838 | -18.52% | 765,659 | 598,124 |
| Total Operating Revenue | \$ 18,391,737 | -1.30% | 18,633,258 | 18,429,446 |
| NONOPERATING REVENUE | | | | |
| Interest Income-Trust Funds | 428,558 | | 477,100 | 469,221 |
| Interest Income-Operating | 12,545 | | 100,000 | 15,000 |
| Miscellaneous Income | 50,000 | | 50,000 | 49,082 |
| Returned Check Charges | 2,500 | | 2,500 | 2,120 |
| Cash Carried Forward From PY | 433,000 | | 308,000 | 0 |
| Rental Income-Cell Towers | 10,356 | | 10,356 | 10,353 |
| Total Nonoperating Revenue | 936,959 | -1.16% | 947,956 | 545,776 |
| Total Revenue | \$ 19,328,696 | -1.29% | 19,581,214 | 18,975,222 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|-------------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Increase / (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| ADMINISTRATIVE - [10] | | | | | |
| Personal Services: | | | | | |
| Salaries | 331,345 | 3.82% | 3.82% | 319,151 | 319,151 |
| Overtime | 840 | 59.09% | 20.00% | 528 | 700 |
| Health & Dental Insurance | 64,344 | 9.00% | 9.00% | 59,031 | 59,031 |
| Social Security | 25,412 | 3.91% | 3.86% | 24,455 | 24,469 |
| Retirement | 38,207 | 48.47% | 48.47% | 25,734 | 25,734 |
| Unemployment | - | - | - | - | - |
| Workers' Compensation | 856 | 15.95% | 15.95% | 738 | 738 |
| Total Personal Services | 461,003 | 7.30% | 7.25% | 429,638 | 429,823 |
| Office Equipment | 4,200 | 10.53% | -11.39% | 3,800 | 4,740 |
| Office Materials | 1,259 | 27.43% | -44.39% | 988 | 2,264 |
| Membership Dues | 11,280 | 8.73% | 4.69% | 10,374 | 10,775 |
| Travel | 4,800 | (2.04%) | -8.13% | 4,900 | 5,225 |
| Contracted Services | 23,120 | (54.83%) | -69.57% | 51,179 | 75,969 |
| Operational Expenses | 3,260 | 0.31% | -73.71% | 3,250 | 12,400 |
| Training and Education | 3,400 | (12.82%) | -6.85% | 3,900 | 3,650 |
| Legal Expense | 62,400 | (51.93%) | -49.51% | 129,800 | 123,600 |
| Total Administrative Expenses | 574,722 | (9.89%) | -14.02% | 637,829 | 668,446 |
| Capital Labor | 38,000 | | | 38,000 | 38,000 |
| | 536,722 | | | 599,829 | 630,446 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|--|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| FINANCE & ACCOUNTING - [15] | | | | | |
| Personal Services: | | | | | |
| Salaries | 504,529 | 4.76% | 11.06% | 481,624 | 454,279 |
| Overtime | 500 | (75.00%) | -79.35% | 2,000 | 2,421 |
| Health & Dental Insurance | 140,815 | 9.00% | 9.00% | 129,188 | 129,188 |
| Social Security | 38,635 | 4.43% | 10.58% | 36,997 | 34,938 |
| Retirement | 57,802 | 48.47% | 48.47% | 38,932 | 38,932 |
| Workers' Compensation | 6,557 | (21.31%) | -21.31% | 8,332 | 8,332 |
| Total Personal Services | 748,838 | 7.43% | 12.09% | 697,074 | 668,090 |
| Office Equipment | 3,000 | 1400.00% | 1400.00% | 200 | 200 |
| Office Materials | 4,780 | (11.07%) | 16.81% | 5,375 | 4,092 |
| Membership Dues | 2,715 | 127.20% | 125.31% | 1,195 | 1,205 |
| Travel | 3,060 | 1124.00% | 2348.00% | 250 | 125 |
| Contracted Services | 98,900 | (22.31%) | -31.82% | 127,300 | 145,059 |
| Training and Education | 2,560 | 0.00% | 132.73% | 2,560 | 1,100 |
| Clothing Allowance | - | - | - | 2,400 | 897 |
| Total Finance & Accounting Expenses | 863,853 | 3.29% | 5.25% | 836,354 | 820,768 |
| Capital Labor | 22,500 | | | 22,500 | 22,500 |
| | <u>841,353</u> | | | <u>813,854</u> | <u>798,268</u> |

**MOHAWK VALLEY WATER AUTHORITY
 PROPOSED BUDGET FOR FISCAL 2011
 DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|---------------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| CUSTOMER SERVICE - [20] | | | | | |
| Personal Services: | | | | | |
| Salaries | 239,270 | 3.35% | 3.35% | 231,518 | 231,518 |
| Overtime | - | - | - | - | - |
| Health & Dental Insurance | 89,713 | 9.00% | 9.00% | 82,305 | 82,305 |
| Social Security | 18,304 | 3.35% | 3.35% | 17,711 | 17,711 |
| Retirement | 27,670 | 48.47% | 48.47% | 18,637 | 18,637 |
| Workers' Compensation | 618 | 15.42% | 15.42% | 536 | 536 |
| Total Personal Services | 375,575 | 7.09% | 7.09% | 350,707 | 350,707 |
| Membership Dues | 318 | 0.00% | 6.00% | 318 | 300 |
| Travel | 1,800 | 50.00% | -28.00% | 1,200 | 2,500 |
| Operating Supplies | 4,725 | 54.92% | 92.86% | 3,050 | 2,450 |
| Contracted Services | - | - | - | - | 200 |
| Training and Education | 2,050 | 173.33% | 173.33% | 750 | 750 |
| Total Customer Service Expenses | 384,468 | 7.99% | 7.72% | 356,025 | 356,907 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|----------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| ENGINEERING - [25] | | | | | |
| Personal Services: | | | | | |
| Salaries | 251,281 | (14.02%) | -7.03% | 292,261 | 270,274 |
| Overtime | 17,000 | 13.33% | 36.36% | 15,000 | 12,467 |
| Wages | 35,081 | 2.97% | 2.97% | 34,071 | 34,071 |
| Health & Dental Insurance | 77,688 | 9.00% | 9.00% | 71,274 | 71,274 |
| Social Security | 23,207 | 0.91% | -4.25% | 22,998 | 24,236 |
| Retirement | 35,929 | 48.47% | 48.47% | 24,200 | 24,200 |
| Workers' Compensation | 7,205 | 59.86% | 59.86% | 4,507 | 4,507 |
| Total Personal Services | 447,392 | (3.64%) | 1.44% | 464,311 | 441,029 |
| Office Equipment | 2,000 | (60.00%) | 59.24% | 5,000 | 1,256 |
| Small Equipment | 2,100 | (34.38%) | -34.38% | 3,200 | 3,200 |
| Membership Dues | 2,142 | (17.04%) | -42.09% | 2,582 | 3,699 |
| Travel | 3,175 | (42.27%) | 135.19% | 5,500 | 1,350 |
| Operating Supplies | 14,980 | 41.32% | 132.25% | 10,600 | 6,450 |
| Contracted Services | 80,875 | 71.42% | 95.19% | 47,180 | 41,435 |
| Training and Education | 4,425 | 7.93% | 34.29% | 4,100 | 3,295 |
| Clothing Allowance | 3,100 | 29.17% | 158.33% | 2,400 | 1,200 |
| Repairs | - | - | - | - | - |
| Total Engineering Expenses | 560,189 | 2.81% | 11.39% | 544,873 | 502,914 |
| Capital labor | 145,737 | | | 145,737 | 145,737 |
| | 414,452 | | | 399,136 | 357,177 |

**MOHAWK VALLEY WATER AUTHORITY
 PROPOSED BUDGET FOR FISCAL 2011
 DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|-----------------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| WATER DISTRIBUTION | | | | | |
| Personal Services: | | | | | |
| Salaries | 208,366 | 17.63% | 94.50% | 177,132 | 107,132 |
| Overtime | 12,000 | - | - | - | - |
| Wages | 46,221 | 2.91% | 2.91% | 44,913 | 44,913 |
| Health & Dental Insurance | 43,978 | 9.00% | 9.00% | 40,347 | 40,347 |
| Social Security | 20,394 | 20.06% | 75.33% | 16,986 | 11,631 |
| Retirement | 26,539 | 48.47% | 48.47% | 17,875 | 17,875 |
| Workers' Compensation | 6,406 | 84.04% | 84.04% | 3,481 | 3,481 |
| Total Personal Services | 363,904 | 21.01% | 61.46% | 300,734 | 225,379 |
| Office Equipment | 6,800 | - | - | - | - |
| Small Equipment | 11,400 | - | - | - | - |
| Office Materials | - | - | - | - | - |
| Membership Dues | 200 | - | - | - | - |
| Travel | 6,500 | - | - | - | - |
| Operating Supplies | 21,550 | - | - | - | - |
| Contracted Services | - | - | - | - | - |
| Training and Education | 1,000 | - | - | - | - |
| Clothing Allowance | 4,500 | - | - | - | - |
| Repairs | - | - | - | - | - |
| Total Water Distribution Expenses | 415,854 | 38.28% | 84.51% | 300,734 | 225,379 |
| Capital labor | 55,993 | | | 55,993 | 55,993 |
| | <u>359,861</u> | | | <u>244,741</u> | <u>169,386</u> |

**MOHAWK VALLEY WATER AUTHORITY
 PROPOSED BUDGET FOR FISCAL 2011
 DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|--------------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| CAPITAL PROJECTS | | | | | |
| Personal Services: | | | | | |
| Salaries | 139,578 | 5.30% | 5.30% | 132,552 | 132,552 |
| Overtime | 2,400 | - | - | - | - |
| Health & Dental Insurance | 21,072 | 9.00% | 9.00% | 19,332 | 19,332 |
| Social Security | 10,861 | (18.05%) | 7.11% | 13,254 | 10,140 |
| Retirement | 20,707 | 48.47% | 48.47% | 13,947 | 13,947 |
| Workers' Compensation | 2,995 | 9.53% | 9.53% | 2,734 | 2,734 |
| Total Personal Services | 197,613 | 8.69% | 10.58% | 181,819 | 178,705 |
| Office Equipment | 420 | - | - | - | - |
| Membership Dues | 2,200 | - | - | - | - |
| Travel | 4,800 | - | - | - | - |
| Operating Supplies | 1,800 | - | - | - | - |
| Training and Education | 3,110 | - | - | - | - |
| Clothing Allowance | 520 | - | - | - | - |
| Total Capital Project Expenses | 210,463 | 15.75% | 17.77% | 181,819 | 178,705 |
| Capital labor | 162,770 | | | 162,770 | 162,770 |
| | 47,693 | | | 19,049 | 15,935 |

**MOHAWK VALLEY WATER AUTHORITY
 PROPOSED BUDGET FOR FISCAL 2011
 DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|----------------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| INFORMATION TECH.- [30] | | | | | |
| Personal Services: | | | | | |
| Salaries | 267,853 | 3.16% | 3.16% | 259,655 | 259,655 |
| Overtime | 6,000 | (40.00%) | -27.39% | 10,000 | 8,263 |
| Health & Dental Insurance | 75,146 | 9.00% | 9.00% | 68,941 | 68,941 |
| Social Security | 20,950 | 1.56% | 2.22% | 20,629 | 20,496 |
| Retirement | 32,228 | 48.47% | 48.47% | 21,707 | 21,707 |
| Workers' Compensation | 692 | 15.21% | 15.21% | 601 | 601 |
| Total Personal Services | 402,869 | 5.59% | 6.11% | 381,533 | 379,663 |
| Small Equipment | 21,900 | (41.13%) | -39.00% | 37,200 | 35,900 |
| Membership Dues | - | - | - | - | - |
| Travel | 1,000 | 0.00% | 81.82% | 1,000 | 550 |
| Operating Supplies | 27,160 | 15.57% | 46.81% | 23,500 | 18,500 |
| Contracted Services | 148,785 | 10.43% | 25.36% | 134,732 | 118,683 |
| Training and Education | 500 | (75.00%) | -90.00% | 2,000 | 5,000 |
| Repairs | 420 | 0.00% | 225.58% | 420 | 129 |
| Total Information Tech. Expenses | 602,633 | 3.83% | 7.92% | 580,385 | 558,425 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|--|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| WATER QUALITY LAB-[35] & [36] | | | | | |
| Personal Services: | | | | | |
| Salaries | 431,969 | 6.08% | 6.08% | 407,228 | 407,228 |
| Overtime | 475 | (5.00%) | -79.35% | 500 | 2,300 |
| Wages | 33,357 | 2.99% | 2.99% | 32,388 | 32,388 |
| Health & Dental Insurance | 101,843 | 9.00% | 9.00% | 93,434 | 93,434 |
| Social Security | 35,634 | 5.84% | 5.40% | 33,669 | 33,807 |
| Retirement | 52,601 | 48.47% | 48.47% | 35,429 | 35,429 |
| Workers' Compensation | 2,922 | 39.63% | 39.63% | 2,093 | 2,093 |
| Total Personal Services | 658,801 | 8.94% | 8.59% | 604,740 | 606,678 |
| Small Equipment | 12,900 | (14.00%) | 158.00% | 15,000 | 5,000 |
| Office Materials | 6,400 | 6.67% | 73.91% | 6,000 | 3,680 |
| Membership Dues | 12,335 | (0.92%) | -2.34% | 12,450 | 12,630 |
| Travel | 7,300 | 10.61% | 0.47% | 6,600 | 7,266 |
| Operating Supplies | 157,200 | 6.79% | 61.05% | 147,200 | 97,608 |
| Contracted Services | 22,500 | (3.85%) | -32.72% | 23,400 | 33,441 |
| Training & Education | 3,800 | 16.56% | -7.77% | 3,260 | 4,120 |
| Clothing Allowance | 500 | (37.50%) | 42.86% | 800 | 350 |
| Repairs | 13,200 | 32.00% | 230.00% | 10,000 | 4,000 |
| Permits | 2,200 | 0.00% | 12.82% | 2,200 | 1,950 |
| Shipping Charges | 6,500 | 8.33% | 132.14% | 6,000 | 2,800 |
| Total Water Quality Expenses | 903,636 | 7.88% | 15.92% | 837,650 | 779,523 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|--------------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| TREATMENT PLANT-[37] | | | | | |
| Personal Services: | | | | | |
| Salaries | 358,002 | 4.48% | 12.70% | 342,661 | 317,661 |
| Overtime | 50,000 | (16.67%) | -16.67% | 60,000 | 60,000 |
| Wages | 22,495 | 7.61% | 7.61% | 20,904 | 20,904 |
| Health & Dental Insurance | 97,959 | 9.00% | 9.00% | 89,871 | 89,871 |
| Social Security | 32,933 | 1.64% | 8.01% | 32,403 | 30,490 |
| Retirement | 50,623 | 48.47% | 48.47% | 34,097 | 34,097 |
| Workers' Compensation | 9,330 | 72.54% | 72.54% | 5,407 | 5,407 |
| Total Personal Services | 621,343 | 6.15% | 11.27% | 585,342 | 558,430 |
| Plant Equipment | 23,700 | 6.76% | 216.00% | 22,200 | 7,500 |
| Office Materials | 200 | 0.00% | 0.00% | 200 | 200 |
| Membership Dues | - | - | - | - | - |
| Travel | 2,500 | 150.00% | -13.79% | 1,000 | 2,900 |
| Operating Supplies | 1,373,500 | (1.05%) | 33.21% | 1,388,061 | 1,031,100 |
| Contracted Services | 58,650 | 90.98% | 19.94% | 30,710 | 48,900 |
| Training & Education | 2,150 | (46.25%) | 43.33% | 4,000 | 1,500 |
| Clothing Allowance | 1,800 | 0.00% | -25.00% | 1,800 | 2,400 |
| Repairs | 21,500 | (46.25%) | 2.38% | 40,000 | 21,000 |
| Permits | 1,875 | 0.00% | 0.00% | 1,875 | 1,875 |
| Total Treatment Plant Expenses | 2,107,218 | 1.54% | 25.74% | 2,075,188 | 1,675,805 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|---|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| MAINTENANCE - [40] | | | | | |
| Personal Services: | | | | | |
| Salaries | 627,494 | 1.21% | 24.57% | 619,998 | 503,714 |
| Overtime | 210,000 | 2.94% | 16.67% | 204,000 | 180,000 |
| Wages | 1,004,467 | 0.06% | 2.31% | 1,003,867 | 981,821 |
| Health & Dental Insurance | 503,129 | 9.00% | 9.00% | 461,587 | 461,587 |
| Social Security | 140,910 | 0.77% | 10.59% | 139,832 | 127,413 |
| Unemployment | 3,000 | 0.00% | 0.00% | 3,000 | 3,000 |
| Retirement | 218,461 | 48.47% | 48.47% | 147,143 | 147,143 |
| Workers' Compensation | 80,695 | (4.73%) | -4.73% | 84,703 | 84,703 |
| Total Personal Services | 2,788,157 | 4.66% | 12.00% | 2,664,129 | 2,489,381 |
| Street Repair Materials-(Not Contracted Paving) | 134,600 | (6.69%) | 23.10% | 144,250 | 109,341 |
| Office supplies | 4,900 | 172.22% | 206.25% | 1,800 | 1,600 |
| Small Equipment | 32,475 | (59.04%) | -39.61% | 79,275 | 53,775 |
| Travel | 2,800 | 27.27% | 93.10% | 2,200 | 1,450 |
| Operating Supplies | 132,000 | 2.12% | 2.56% | 129,265 | 128,700 |
| Contracted Services | 30,608 | 90.02% | 155.07% | 16,108 | 12,000 |
| Meals | 1,800 | 20.00% | 20.00% | 1,500 | 1,500 |
| Training & Education | 22,454 | 21.35% | 75.42% | 18,504 | 12,800 |
| Clothing Allowance | 17,000 | 750.00% | 750.00% | 2,000 | 2,000 |
| Vehicle & Equipment Repair | 174,800 | 44.46% | 45.06% | 121,000 | 120,500 |
| Equipment Rental | 3,000 | (25.00%) | 100.00% | 4,000 | 1,500 |
| Total Maintenance Expenses | 3,344,594 | 5.04% | 13.97% | 3,184,031 | 2,934,547 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|--|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| General Services - [45] | | | | | |
| Printing | 38,461 | (12.64%) | -13.38% | 44,025 | 44,400 |
| Telephone | 126,710 | 15.46% | -2.30% | 109,740 | 129,688 |
| Gas & Electricity | 440,500 | (2.11%) | 17.47% | 450,000 | 375,000 |
| Heat | 48,813 | (32.79%) | -13.80% | 72,625 | 56,625 |
| Postage | 85,600 | 2.96% | 2.39% | 83,140 | 83,600 |
| Vehicle Gas & Oil | 159,700 | 13.97% | 26.55% | 140,120 | 126,200 |
| General Office Materials | 13,602 | 0.00% | 26.48% | 13,602 | 10,754 |
| Rent | 109,562 | 0.27% | 0.20% | 109,262 | 109,341 |
| Property & Liability Insurance | 147,702 | 0.30% | -1.92% | 147,254 | 150,600 |
| Finance Authority Operations | 17,300 | (69.27%) | -48.36% | 56,300 | 33,499 |
| | 1,187,949 | (3.11%) | 6.09% | 1,226,068 | 1,119,707 |
| Health Insurance-Retirees | 113,016 | (21.93%) | 17.24% | 144,768 | 96,398 |
| | 113,016 | (0) | 0 | 144,768 | 96,398 |
| Total General Services Expenses | 1,300,966 | (5.10%) | 6.98% | 1,370,836 | 1,216,105 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

| | FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|--------------------------------------|-------------------------------|---|--|------------------------------|---------------------------------|
| | Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| OTHER EXPENSES | | | | | |
| Cash Financed Operations / Equipment | 1,493,000 | (11.66%) | 15.27% | 1,337,076 | 1,295,211 |
| Debt Service | 5,112,457 | 19.08% | 19.08% | 4,293,133 | 4,293,133 |
| New Debt Service | - | - | - | 799,853 | 657,927 |
| Promissory Note | 480,714 | (0.00%) | 0.00% | 480,717 | 480,717 |
| | 5,593,171 | 0.35% | 2.97% | 5,573,703 | 5,431,777 |
| Bonded Debt Covenant (115%) | - | - | - | - | - |
| Pilot - School | 430,981 | (8.95%) | -8.95% | 473,370 | 473,370 |
| Pilot - O.C. | 605,000 | 0.00% | 0.00% | 605,000 | 605,000 |
| Pilot - Town | 82,398 | 0.00% | 0.00% | 82,398 | 82,398 |
| Pilot - City | 350,000 | 0.00% | 0.00% | 350,000 | 350,000 |
| | 1,468,379 | (2.81%) | -2.81% | 1,510,768 | 1,510,768 |
| Operations and Maintenance Reserve | - | - | - | - | - |
| Renew, Replace & Rehab. Reserve | - | - | - | - | - |
| Repair & Improvement | - | - | - | - | - |
| Capital Maintenance Reserve | - | - | - | 525,624 | 525,624 |
| | - | - | - | 525,624 | 525,624 |
| Total Other Expenses | 8,554,550 | (4.39%) | -2.38% | 8,947,171 | 8,763,380 |

**MOHAWK VALLEY WATER AUTHORITY
PROPOSED BUDGET FOR FISCAL 2011
DEPARTMENTAL EXPENSES**

LONG-TERM ASSET PURCHASES (1750)

Land
Water Transmission and Storage
Treatment
Distribution
Work in Process
Other
Total Long-Term Asset Purchases

| FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|-------------------------------|---|--|------------------------------|---------------------------------|
| Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| - | - | - | - | - |
| - | - | - | - | - |
| - | - | - | - | - |
| - | - | - | - | - |
| - | - | - | - | - |
| 104,000 | (5.80%) | 119.22% | 110,400 | 47,442 |
| 104,000 | (5.80%) | 119.22% | 110,400 | 47,442 |

Summary of Expense Categories-Allocated by Department in Proposed Budget (FOR MEMORANDUM PURPOSES ONLY)

NYS Retirement
NYS Unemployment
Medical Insurance+Retirees
Workman's Comp.

| FISCAL 2011--Proposed Budget | | | FISCAL 2010--Adopted Budget | |
|-------------------------------|---|--|------------------------------|---------------------------------|
| Proposed FY 2011 Budget | Increase / (Decrease) from PY Budget | Percentage (Decrease) from PY Projected Actual | Adopted FY 2010 Budget | Projected Actuals FY 2010 |
| 560,768 | 48.47% | 101.93% | 377,701 | 277,701 |
| 3,000 | 0.00% | 0.00% | 3,000 | 3,000 |
| 1,328,703 | 5.45% | 5.45% | 1,260,077 | 1,260,077 |
| 118,276 | 4.55% | 4.55% | 113,132 | 113,132 |
| 2,010,747 | 14.64% | 21.58% | 1,753,910 | 1,653,910 |